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Legal Update

Crestron RL[®]
4:55 PM

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Global presence
Local support

EXPERIENCE is Essential

AEGIS Technologies
A MYERCONNEX COMPANY



EXPERIENCE is Essential

It's said that it takes at least 10,000 hours of practice to master any field. Nowhere is this more true than with today's technology. With more than two decades of experience combining security, audio/video, automation and control systems into custom-engineered solutions of unequalled value, performance and ease of use, we're true masters of what we do.



PEOPLE:

Ten thousand hours is roughly five years of full-time work. Our technicians average more than a decade of hands-on expertise. They've seen and done it all. There's no learning curve on your dime.



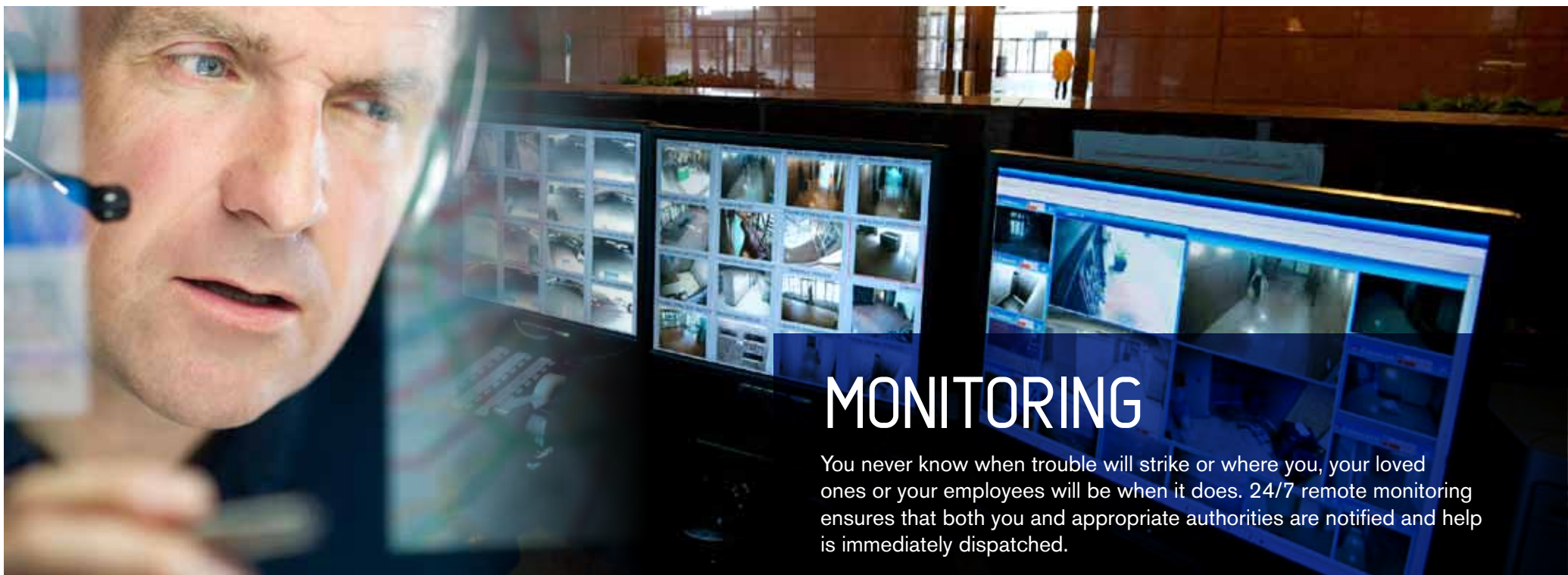
PROCESS:

Aegis has been doing this long enough to know there are no shortcuts. All of our installations are designed by full-time engineers - and supervised throughout by in-field project managers to ensure thorough execution.



PRODUCTS:

We've installed thousands of systems. We know the products you can trust to provide performance, reliability and value - and those that work best together to provide seamless operation and intuitive control.



MONITORING

You never know when trouble will strike or where you, your loved ones or your employees will be when it does. 24/7 remote monitoring ensures that both you and appropriate authorities are notified and help is immediately dispatched.



ANYWHERE, ANYTIME -  **ALARM.COM**

Stay in control of your business's security and manage access from anywhere with almost any device. Powered by an intelligent cloud-based service, *Alarm.com* makes it possible to interact with your connected facility in completely new ways. Flexible services - interactive security, energy management, video monitoring and intelligent automation - are all at your fingertips through a single, intuitive mobile app. Engineered for reliability, *Alarm.com*'s Interactive Security and patented Crash & Smash protection keeps your business protected from tampering, power outages and service interruptions.

FIRE

Most homes and business have smoke detectors to notify of danger when people are present, but what if the alarm goes off when no one is around? Make sure you're protected from fire and other dangerous conditions including smoke, carbon monoxide and flood with round-the-clock monitored services.



To maintaining SECURITY

Security systems should do much more than protect the physical structure and integrity of a building. They need to protect the people and property within. Aegis started as a security company in 1993. Since then we've designed and installed thousands of residential and commercial security projects, in many cases for friends and associates of previous clients who've attested to our expertise.

INTRUSION ALERT

Whether at work or away, you want to know that every point of access to your business is secure. If anyone tries to hop a fence, break a window or open a door, you want help summoned at once and you want to know about it immediately, wherever you are in the world.

ACCESS CONTROL

Now it's easy to control who has access to sensitive areas, create limited permissions for visitors and make sure unauthorized persons are stopped at the door. And with cloud-based backup, you'll have an instantly available record of everyone who enters your premises, where they go while onsite, and how long they stay.

SURVEILLANCE

Seeing is believing. Even if nothing is wrong, it's still useful to check in at your home and office, see who's coming and going and make sure everything is OK. And should anything happen, you've got a full-color HD video record, easily accessible from anywhere and instantly sharable online.



We're proud to partner with **Brivo Systems**, a worldwide leader in cloud-based physical access control and video surveillance systems accessed through an easy, intuitive interface, with data stored in the cloud at professionally managed hosting centers. Contact us to learn more.



Distributed VIDEO:

Corporate settings often require a single video feed distributed throughout a suite of reception areas, offices and meeting rooms. Sports bars & restaurants need the ability to broadcast something different on each of dozens of screens. Aegis can do this and more, with simple, intuitive controls that any employee can operate.

MUSIC Everywhere:

Music creates the environment and sets the mood. From background music in an office or retail store to driving rhythms in a nightclub or lounge, we can create wired and wireless music systems beyond compare. High-performance speakers and industrial-grade electronics – combined with our engineering expertise – will make the difference.



(Your technician) wrestled to the ground every pesky problem with my multiple devices so that now everything works seamlessly with the single remote just the way I want it. I appreciated that he showed up exactly at 8:00 a.m. and didn't stop until I was totally satisfied.

Evan K. - Maryland



To impactful SIGHT & SOUND

You enjoy high-quality surround sound and large-screen HD video at home. Your commercial venue deserves nothing less. Aegis Technologies is owned by MyerConnex, a company with more than six decades of experience designing and installing the finest music and video systems. We will work with you from the very beginning of your project to ensure you are getting the best value for your money, the best equipment for your space, and the best system design for your venue.

PRESENTATION

Meetings and training sessions are more impactful and effective with big-screen video displays. We can even install giant tablets that put everything you need to visually present, capture and share ideas at your fingertips – all beautifully integrated into a single large display.

COMMUNICATION

The ability for people to collaborate is key. There's no substitute for looking eye to eye across a virtual desk, seeing other participants, clearly hearing what they say and feeling like you're in the same room even while miles apart. We create video conferencing packages to suit rooms and budgets of any size.



We've been so impressed with the expertise, responsiveness, and friendliness of your technical team. It's a great comfort to have such individuals to call on when needed.

Edward L. - Virginia





To efficient AUTOMATION

Your business is an environment. All kinds of systems – distributed audio and video, digital signage, architectural and interior lighting, thermostats, security – interact to create an ecosystem that promotes productivity among employees and physical enjoyment of space for customers and clients.

Each system can be complex on its own, but all must operate seamlessly together and everything needs to be easy to use – in the middle of a meeting or on a busy Saturday night.

That's where our integrated, automated control systems come in. From simple handheld universal remotes to mobile devices to fully-programmable touch-screen interfaces, we can provide simple, intuitive control when you need it, and fully hands-off automated operation when you just want everything to work.



For more than 40 years Crestron has been the world's leading manufacturer of advanced control, automation, and unified communications systems. Crestron builds the technology that integrates disparate audio, video, lighting, and environmental systems on a single open platform so they can communicate and work together intelligently. Their complete solutions streamline technology & improve the quality of life for people in conference rooms, hotels, classrooms, auditoriums, and at home. Crestron products are engineered from the ground up to work together seamlessly & create repeatable systems on a validated architecture that provides consistent performance, proactive serviceability, and enterprise-grade uptime. When only the most flexible, customizable system will do, Crestron has the solution.



Aegis Technologies is a full-line dealer for Lutron, the acknowledged industry leader in lighting control and automated window treatments.

LIGHTING CONTROL

Most buildings today are over-lit because lights are on at full intensity, even when rooms are unused or while there is already ample daylight in the space. Make your space work harder for you by adding intelligent, energy-efficient light control. Single-room solutions from Lutron can help you improve comfort and productivity, save energy, and contribute to your bottom line. Lutron whole building solutions allow facility managers to conveniently manage both electric light and daylight right from their desktop. Control, configure, monitor, and report on the lighting for any space in your building for maximum energy efficiency, comfort, and productivity.

SHADING SOLUTIONS

Sunlight invigorates the workplace, but can also decrease productivity with glare and over-heating spaces. Regulate daylight in commercial spaces with shading solutions designed to optimize comfort and lower energy costs. Lutron shading systems can also be automated and integrated with lighting and other controls for additional savings and comfort. With hundreds of fabrics to choose from in different opacities and colors, a conference room can have sheer fabrics for a meeting but blackout shades for an A/V presentation.

Our Process:

It begins with an on-site consultation. We meet with you at your facility, where we can best assess your requirements and see first-hand what needs to happen to make your vision a reality.

Our approach is unique to you. Your project is one of a kind. No two projects we have ever done have been exactly the same. Our proposal reflects a careful evaluation of your specific requirements and the particular design, layout and construction of your site.



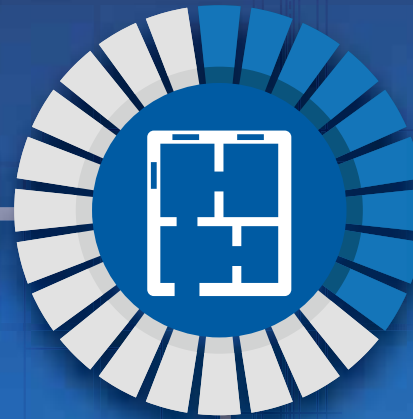
Discovery

We come to your place of business to put eyes on the project and meet with you to fully discuss your needs



Collaboration

We work with your architect, interior designer and other contractors, considering dimensions, materials and décor to develop the ideal system for your project.



Engineering & Documentation

Our engineers define and detail every aspect of your project. Our comprehensive proposal outlines every component by room or location.



Project Management

Our in-field project managers supervise your job on a daily basis, assisting our technicians as needed to anticipate and overcome any obstacles.

Everyone is on the same team. We don't use subcontractors. Many of us have worked together for years. From concept through execution, your project is in the most-experienced hands in the Washington DC metro area.

We are with you every step of the way. We are not satisfied until you are. Once your equipment is installed and operational, we make sure you and your staff know how it works and how to work it. We're always happy to answer questions and our trucks are regularly in the field providing service and support after the sale.



Installation

Walk-Through

Engineer, project manager & lead installer together inspect the site.

Prewire

We build the wired backbone while the walls are open.

Trimout

The equipment goes in. Wiring is cleaned up and all components are tested.

Delivery

We demonstrate the system and train you in its use. We provide complete documentation of system operation, passwords and access codes.

Custom Programming

Our programming team customizes your remotes and touch-panels to function exactly the way you want them to. Our goal is a seamless and hassle-free user experience for you and your staff.

Service & Support

We want your business for the long term so we're there when you need us after the sale. In many cases we can diagnose and address problems remotely over the Internet, and full-time service technicians are routinely in the field.



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To building a STRONG BACKBONE

In any building, the hidden infrastructure of wiring and network components is just as critical to performance as the displays, devices and control interfaces you see. Installing the right cabling, in the right quantities, to the right locations is key.

Involve us from the very beginning – at the design stage – to make sure that the backbone that's put in place during construction will meet your needs – not just on day one, but in the future.



STRUCTURED WIRING

Video cable, Ethernet, speaker wire – even in today's world of wireless connectivity, a wired backbone is essential for all of the different signal types involved in complex systems. It needs to be designed and engineered properly from the start. Businesses grow and change, spaces are re-purposed, new technologies emerge. Installing the right cabling, in the right quantities, to the right locations is key. Leverage our experience to ensure that the right pieces are in place from the start.



NETWORKING

Slow, intermittent Internet access and spotty WiFi coverage can rob productivity and customer goodwill from any business – and it's always worst when everyone's the busiest. Wired or wireless, nowadays everything connects to your network. Our engineers can configure the right architecture of routers, hubs, switches and access points for any application, to ensure that employees and customers stay connected and that web-enabled services stay online.



HOSPITALITY

Restaurants and bars, nightclubs and lounges, hotel lobbies and community centers - TV and music to entertain and security systems to keep an eye on it all. We bring everything together and customize it to your requirements.

- Audio & Video Distribution Systems
- Monitored Security and Surveillance
- Lighting, Shades and Environmental Controls
- Computer and Video Displays
- Digital Signage
- Automated Control Systems



GOVERNMENT

We know the drill. We've partnered with numerous federal, state & local agencies to design & engineer integrated audio/video systems on the cutting edge of digital technology.

- Videoconferencing Centers
- Briefing Rooms
- Commission Chambers
- Courtrooms



We have had, at the beginning of the process, and we continue to have, even now that the system has been installed, nothing but a positive experience with Aegis.

Brian C. - Washington D.C.



EDUCATION

Improve communication and collaboration among faculty, students & staff. Bring the boundless resources of the web to auditoriums and classrooms or make school activities accessible to anyone anywhere with an internet connection. Let us show you how.

- Virtual Classrooms
- Streaming Media
- Live Web Broadcasts
- Emergency Broadcasts and Paging
- Distance Learning
- Audio & Video Distribution Systems
- Monitored Security and Surveillance
- Lighting, Shades and Environmental Controls
- Computer and Video Displays
- Digital Signage
- Automated Control Systems

To serving your INDUSTRY

Commercial projects are different. Systems are more complex, users more diverse, functional requirements more demanding. When choosing a technology provider, experience is paramount. There's no time or budget for on-the-job training. Regardless of the industry, Aegis has the technology solutions, the engineering expertise and the hands-on technical competence to deliver what you need.

CORPORATE

From C-suites to warehouses, we've installed music, video, communication and security systems to promote productive, safe and efficiently-managed environments.

- Boardrooms
- Executive Suites
- Auditoriums & Theaters
- Meeting & Conference Facilities
- Training Centers
- Entrances and Parking Lots



DESIGN & CONSTRUCTION

Commercial or residential, we work with builders, architects and designers at every stage to execute projects that that exceed expectations.

BUILDERS

We're your low-voltage specialists, providing cost-effective design and smooth, efficient installation for every phase of the project.

Involve us early, in the planning stage, to ensure that all necessary cabling for security, entertainment, lighting & control systems is accounted for before construction begins.

Once you start, you'll appreciate our on-site project management and our experienced technicians who understand how to work with other trades and stay out of the way as your overall project takes shape. When you turn it over, you can have confidence that everything is in place, trimmed-out and tested to ensure a seamless electronic experience for your client.

ARCHITECTS

We help you create electronically-enhanced environments, with customized technology solutions tailored to suit the space. We're integrators. But we don't just integrate diverse technologies into well-functioning systems. We also have extensive experience integrating technology solutions into sophisticated architectural designs. We'll work with you from the very beginning to complement and preserve your vision while maximizing its functionality.

INTERIOR DESIGNERS

We believe the hallmark of great design is discretion. Electronics can be eyesores, but we can make them inconspicuous, or even invisible, where aesthetics demand. From completely invisible speakers to televisions concealed behind mirrors or artwork, we make sure your clients see and hear only what they want to, and of course never a wire or a cable.



COMPLETELY INVISIBLE SPEAKERS



Sonance award-winning Invisible Series Speakers can be found in thousands of flagship installations throughout the world. The 70/100 Volt or 8 Ohm design combined with best-in-class sonic performance and most flexible installation processes makes them the perfect solution for projects requiring high-quality audio combined with zero visual intrusion. Designed specifically for commercial applications, the integrated enclosure minimizes sound spill to adjoining rooms, while the selectable voltage taps adjust the volume at each speaker, ensuring the perfect level is achieved at every location.

We WORK with You

AT ALL LEVELS

Aegis' systems consultants are experienced at working with executives and managers at all levels of the organization to determine needs, show solutions and maintain strong relationships. Our engineers and project managers work closely with their counterparts and our technicians interact flexibly with other trades - all to ensure that our portion of your project goes smoothly from start to finish.

WITH ALL PROFESSIONS AND TRADES

Architects & designers - electrical, IT - cabinet builders - space planners - facilities managers - we routinely work with them all. We know what they need from us and what we need from them to deliver what you expect.

WE KNOW THE PAIN POINTS

We get it. You want us to be reliable. You want us to work professionally with your team. You want us to work efficiently and stay out of the way of the larger project. You want us to leave nothing behind - except a stunning installation - when we're done. We deliver.

WE MAKE IT EASY

Bottom line, you want us to understand what you want and need, to know how to make it happen, and to just get it done while you run your business, your department or your facility. We make complex technology easy to understand, easy to use and easy to upgrade as your needs evolve.



A Message from Jon Myer

Thanks for your interest in Aegis Technologies.

Aegis is now part of the MyerConnex Companies - formerly MyerEmco Audio/Video - with a rich history in the electronics business dating back to 1955.

Aegis began as a security company, and over the years has expanded to become the provider-of-choice for audio/video, home automation and security services to the finest homes and businesses in the region.

When you choose Aegis Technologies, you can be confident that we have the knowledge to develop systems that will improve operating efficiencies, enhance communications and heighten the customer experience. And the expertise to get the job done right.

Experience like ours *is* essential, and we welcome any opportunity to demonstrate our capabilities and earn your trust. We look forward to working with you.



Jon Myer
President



CONTACT US

Share your project with us and let Aegis demonstrate the difference our experienced approach will make.

CAREFUL PREPARATION

EFFICIENT INSTALLATION

SEAMLESS INTEGRATION

Our experience ensures an exceptional outcome - a complete, technologically advanced, technically sound final result that will exceed your expectations.



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